Solution

Enteract: Treasury Management

Simplifying treasury onboarding.
Accelerating results.

Treasury services are the operational backbone of commercial banking relationships. Payments, collections, fraud prevention, reporting and liquidity management are critical to how mid-market and large corporate clients move money and manage risk. Yet, for many financial institutions, treasury onboarding remains one of the most fragmented, manual and error-prone stages of the commercial banking lifecycle.

Enteract: Treasury Management from Fiserv transforms treasury onboarding by replacing disconnected tools with a single, unified workflow that connects pricing, onboarding, implementation and ongoing servicing.

The cost of fragmented treasury onboarding

Treasury onboarding typically involves dozens of steps. Pricing, approvals, documentation, configuration and activation often span multiple systems and teams, and are frequently managed through spreadsheets, email threads, PDFs and manual routing.

This fragmentation creates hidden costs across the institution. Delayed activation pushes revenue recognition further out. Limited visibility erodes corporate client confidence. Minor data or documentation errors create outsized bottlenecks, and handoffs between Treasury sales, implementation, operations and training teams become points of failure rather than momentum.

What should be a structured, repeatable process becomes reactive and unpredictable, out of sync with how modern businesses operate.

Corporate client expectations

Corporate treasurers are not judging banks solely on feature depth during onboarding. They value operational confidence.

They want clear timelines and predictable next steps. They expect documentation to be correct the first time. They prefer a single, coordinated experience rather than multiple systems and endless email threads. And they increasingly expect onboarding to move in days, not weeks.

In a market where corporate clients expect speed, visibility and predictability, slow treasury onboarding is no longer just inefficient. It is a competitive disadvantage. This is the challenge Enteract is designed to address.

Enteract simplifies treasury management

Instead of stitching together spreadsheets and emails, Enteract provides structure, visibility and automation across the entire treasury lifecycle.

A single-entry point for treasury requests

Enteract provides a consolidated starting point for new treasury services. Built natively on Microsoft Dynamics 365, treasury referrals and sales opportunities flow seamlessly into implementation workflows without rekeying data in SharePoint or downstream systems.

Deep integration with the core and ecosystem

Enteract integrates with Fiserv to enable real-time, bidirectional integration with core banking platforms. These pre-built integrations reduce implementation complexity and accelerate time to value for financial institutions.

Built-in visibility for sales, operations and leadership

Treasury sales officers and relationship managers have real-time visibility into onboarding status directly within CRM. Automated notifications replace status-check emails, and all treasury requests appear within the customer profile. Back-office teams collaborate in the same system, with correspondence and history tracked centrally.

End-to-end digital documentation and e-signature

Enteract includes robust DocuSign™ and Kinective Sign™ integration. Required documents and signatures are enforced as part of the workflow, while integration with enterprise content management systems ensures automatic archiving and indexing. Digital signature-pad support enables in-person signing when needed.

Ongoing maintenance without operational drag

Consumer requests such as service adds, limit changes, pricing updates or documentation revisions follow structured workflows with automated routing, approvals, full audit trails and system-of-record consistency, enabling financial institutions to scale complexity without adding staff burden.

The result of the Enteract workflow is a treasury onboarding process that reinforces trust, signals operational maturity and differentiates the bank in a competitive commercial market.

Enteract is modular by design, enabling financial institutions to implement quickly and expand over time. Institutions can achieve early wins with treasury onboarding and servicing, then extend the platform across additional business lines, products and customer experiences, without replacing the core.

See what a unified treasury workflow can do

If your treasury onboarding still depends on spreadsheets, email chains or PDF trackers, you are not alone, and Fiserv has the solution.

Enteract helps financial institutions onboard corporate clients faster, reduce internal friction and deliver a treasury experience that matches the speed of modern business.

Key benefits

Financial institutions that modernize treasury onboarding with Enteract consistently achieve:

- Faster time to activation, enabling treasury services to generate fee income sooner
- Reduced operational friction through fewer errors, less rework and clearer accountability
- Stronger corporate client experiences driven by predictable timelines and fewer handoffs

Connect with us

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