



## Five Ways to Better Control Your Accounting Processes

Not all automated accounting solutions are created equal. To achieve greater efficiency and stronger results, choose an accounting solution that is core-agnostic and offers these five essential benefits.

### More Integration and Automation

#### Hallmark

Core applications – general ledger, accounts payable, fixed assets and procurement – operate from a single database and are seamlessly integrated

#### Advantage

Drives productivity improvements, automates workflows and streamlines processes



Banks often complain that ‘we don’t know what we don’t know,’ but the workflow tool in Prologue™ Financials helps us tighten up the control around invoices.”

**Lesa Vanotti**  
President and CEO, Torrington Savings Bank

### Real-Time Functionality

#### Hallmark

The ability to process and post transactions in real time and immediately run updated financial reports

#### Advantage

Enables a faster period close



The real-time functionality of Prologue Financials enabled us to close our books later and turn around full financial reports in less than a week.”

**Sharon Campuzano**  
VP, Assistant Controller, BNB Bank



### Comprehensive Reporting

#### Hallmark

Standard reports support complex querying capabilities and offer many different reporting options; user-defined financial reports pull data from all core tools and allow drill-down to the detail level

#### Advantage

Provides more added-value strategic analysis of reports – profitability by branch, for example



It was the power of Prologue Financials reporting that interested us.”

**Maureen McGrew**  
Former Director of Finance and Accounting,  
United Federal Credit Union



### Greater Transparency

#### Hallmark

Convenient drill-down into the single database for research and retrieval of fixed assets, accounts payable, procurement or other financial record variances

#### Advantage

Frees up time to perform more value-added “what if” scenarios



Before Prologue Financials, we were spending more time working with the data than utilizing it to make vital business decisions.”

**Lance P. Burke**  
SVP, Controller, BNB Bank

### Consolidation and Growth

#### Hallmark

Ability to set up different entity (company) templates and reporting structures that seamlessly roll-up to user-defined consolidated reporting

#### Advantage

Eliminates errors from manual key entry, double reporting of assets and other time-consuming redundancies



No one worries about a new acquisition anymore – our capability is just assumed.”

**Kevin Wolfe**  
Senior Vice President and Assistant Controller,  
New York Community Bancorp

## Connect With Us

For more information about Prologue Financials from Fiserv

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