



Migrating to Outsourcing: Assessing Return on Investment

Work With Fiserv to Create a Business Case for Moving to Outsourcing

The decision to outsource your technology management is a difficult one that requires a great deal of analysis and time to build your business case. Fiserv can help you determine whether moving to an outsourcing environment aligns with your business strategy.

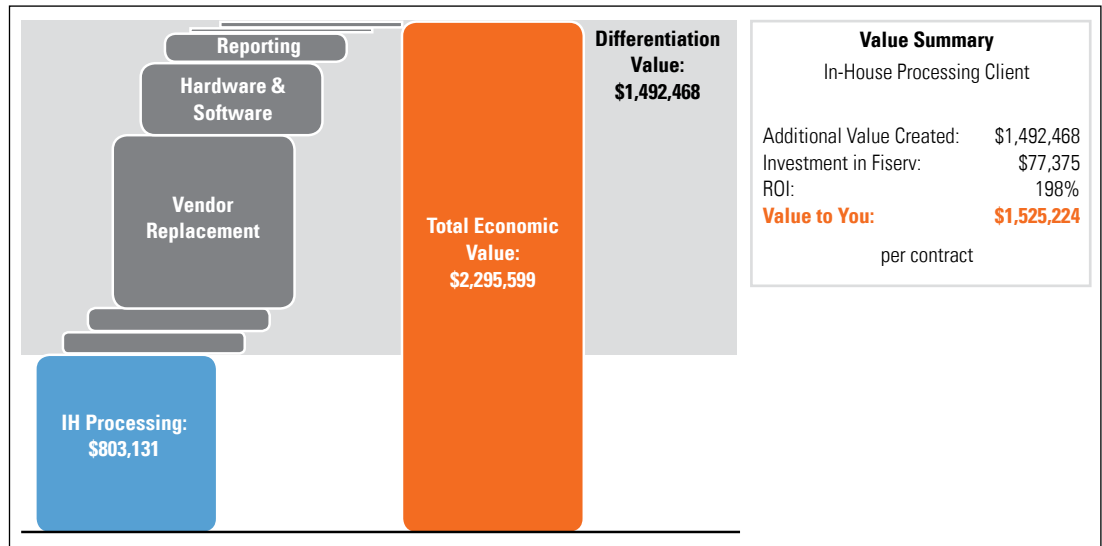


Whether you are considering migrating your entire account processing environment to outsourcing or only one piece of your technology setup—such as the digital channels, content management or item processing—Fiserv can help you understand the financial impact of making the move. Our strategy experts will work with you to build a custom business case based on your data.

Schedule Your Consultation

The process begins with a one-hour collaborative discovery session. At the end of this conversation, you will receive a summary statement and additional documentation detailing the current cost of your in-house processing environment and the added value you can expect from moving to outsourcing. The assessment can be shared with your team to help build your business case for outsourcing.

Outsourcing With Fiserv



In this example summary, the financial institution is currently paying \$803,131 annually to operate its account processing solution in an in-house environment. The bank could create \$1.5 million in additional value from migrating to outsourcing.

Fiserv is driving innovation in Payments, Processing Services, Risk & Compliance, Customer & Channel Management and Insights & Optimization. Our solutions help clients deliver financial services at the speed of life to enhance the way people live and work today. Visit fiserv.com and fiserv.com/speed to learn more.



Fiserv, Inc.
255 Fiserv Drive
Brookfield, WI 53045

800-872-7882
262-879-5322
getsolutions@fiserv.com
www.fiserv.com

Factors Considered

The process does not focus on in-depth technical aspects of our outsourcing solutions. Rather, it is intended to help you understand your expected investment and potential return.

Key variables considered in the assessment include:

- **IT Staff Productivity**—Relying on Fiserv to manage technologies enables you and your employees to fully focus on your customers and the business of banking
- **Disaster Recovery and Compliance**—By having Fiserv safeguard confidential information, maintain security and control IT-related errors, delays and omissions, your institution is freed from considerable risk to earnings and capital
- **Hardware and Software**—Reduce your capital expenses and prevent big-ticket surprises by relying on Fiserv to understand which technologies are required
- **Reporting**—Fiserv handles regular processing and reporting so you can focus on customer needs
- **Facilities**—The costs of maintaining physical in-house space and system energy usage can be reinvested following migration
- **Sales Tax**—Many states consider an outsourcing IT environment a service and offer sales tax incentives, which will factor into your financial summary

In addition to the benefits outlined in the summary statement, the assessment may help identify other strategic opportunities for you. Partner with us to determine what moving to an outsourced environment means to you.

Connect With Us

For more information about assessing the value of outsourcing, call 800-872-7882 or contact your account manager.