

## Managing Revenue With Advantage Fee™

### A Client Billing and Revenue Management Solution to Assist Your Firm With Forecasting and ‘What-If’ Analysis

Creating accurate revenue forecasts and projections is critical to the success of your business. Advantage Fee from Fiserv enables you to assess risk by forecasting revenues under a wide range of assumptions and to enhance your financial performance. Feel more secure about managing revenue with intuitive technology from Fiserv.

Engage Fiserv today for Advantage Fee™ client billing and revenue management forecasting.

#### Take Control of Your Business

Revenue management can be a complex task, with different fee structures, “what-if” assumptions and multiple business units participating across the organization.

The forecasting capabilities of Advantage Fee are designed to streamline the forecasting process, improve participation and input from business units, and deliver valuable tools for predicting future revenues. Advantage Fee allows you to simulate business model scenarios and assess the impact of these events on fee revenue.

#### Advantage Fee Forecasting

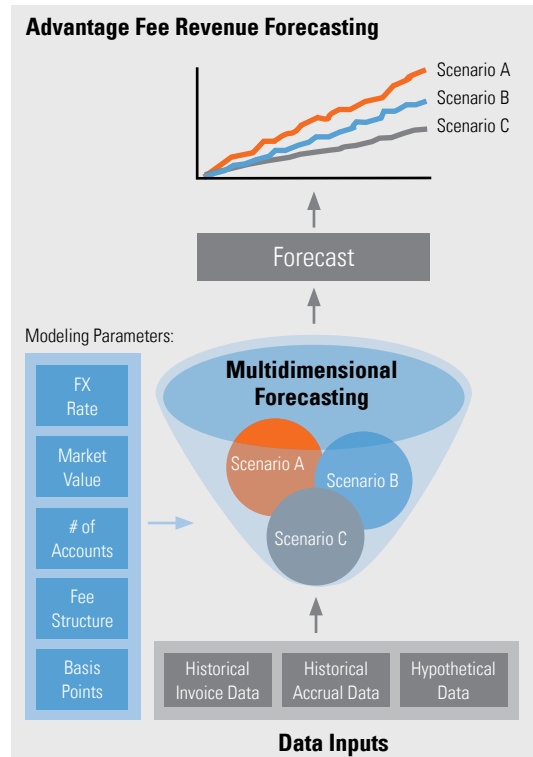
With new regulations and rules, the assessment of fee risk is vital for many organizations. Advantage Fee allows you to create rolling forecasts based on key variables and anticipated business events. Any number of forecasts can be created to help your organization understand “what-if” scenarios at the level that you need. Your firm can forecast:

- From past events or predicted events and totals, by extrapolation or detailed calculation
- Using changes in key variables
- The impact of changes in the market
- Based on changes to the business plan

Feel more comfortable about managing revenue. Anticipate events, change the drivers, receive input and deliver accurate forecasts.

“What-if” scenarios allow business users to tackle various assumptions with hypothetical and actual data. By running multidimensional financial modeling in Advantage Fee, businesses can determine:

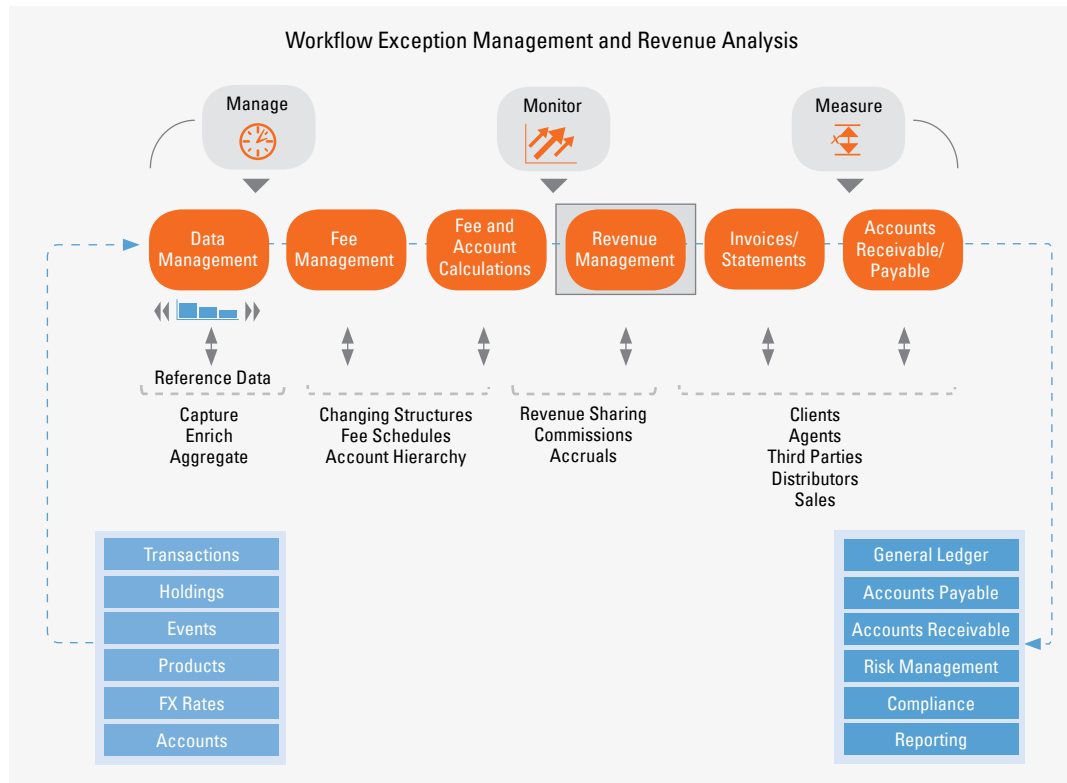
- What impact will fee increases have on revenues?
- How much revenue will a particular account or business line generate next year?
- What is the impact of accounts closing?
- What is the impact of an X percent growth in accounts?



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## Advantage Fee Product Overview

Advantage Fee is a comprehensive client billing and revenue management solution that helps financial services organizations worldwide to support flexible, highly complex and fast-changing fee structures with efficient, controlled invoicing.



### "What-If" Analysis

The robust forecasting capabilities of Advantage Fee allow you to use historical and hypothetical data as the basis upon which hypothetical modules can be constructed. You can then create individual scenarios for each future possibility under consideration.

By grouping scenarios together in various combinations, business planners can assess the composite impact on future revenue streams and tackle various assumptions. These forecasts can take into consideration and shed light on the following factors:

- New business acquisitions
- New product offerings
- Pricing strategies
- Rate shifts (foreign exchange rates, tiers)

### Connect With Us

For more information on Advantage Fee, call 800-437-2997 in North America; +44 (0) 845-013-1200 in Europe, Middle East and Africa; or +65 6533-9288 in Asia Pacific; email [getsolutions@fiserv.com](mailto:getsolutions@fiserv.com) or visit [www.fiserv.com](http://www.fiserv.com).



**Fiserv, Inc.**  
255 Fiserv Drive  
Brookfield, WI 53045

800-872-7882  
262-879-5322  
[getsolutions@fiserv.com](mailto:getsolutions@fiserv.com)  
[www.fiserv.com](http://www.fiserv.com)